

Project Management Salaries by Industry Cluster

Percent of Respondents	Number of Respondents	Median Salary	Industry Cluster
1%	415	\$120,000	Agriculture & Natural Resources
8%	2,768	\$113,000	Business
9%	3,114	\$106,000	STEM
10%	3,598	\$104,000	Government
1%	346	\$102,000	Hospitality & Tourism
22%	7,750	\$100,000	Information Technology
10%	3,598	\$100,000	Healthcare
2%	692	\$98,000	Construction
7%	2,422	\$97,000	Telecommunications
8%	2,768	\$97,000	Other / Unknown
13%	4,636	\$96,000	Finance
5%	1,730	\$96,000	Manufacturing
1%	311	\$90,000	Law
1%	381	\$85,000	Education & Training
100%	34,600		
		\$103,000	With PMP® Credential
		\$91,000	Without PMP®
		\$12,000	Annual Salary Difference

Based on 2009 Project Management Salary Survey (6th Edition), Project Management Institute. This survey began with nearly 35,000 self-reporting respondents from around the world, and refined to about 20,000 USA-based individuals. Reports are available for Australia, Brazil, Canada, China, France, Germany, India and Japan from PMI.

Industry Clusters and Project Management Job Examples

Contents

Project Management Salaries by Industry Cluster	1
Industry Clusters and Project Management Job Examples.....	2
Agriculture, Food & Natural Resources	2
Architecture & Construction	2
Arts, Audio/Video Technology & Communications.....	2
Business Management & Administration.....	3
Education & Training	3
Finance	3
Government & Public Administration	3
Health Science	3
Hospitality & Tourism.....	3
Human Services	3
Information Technology	4
Law, Public Safety, Corrections & Security.....	4
Manufacturing.....	4
Marketing	4
Science, Technology, Engineering & Mathematics	4
Transportation, Distribution & Logistics.....	4

Agriculture, Food & Natural Resources

The production, processing, marketing, distribution, financing, and development of agricultural commodities and resources including food, fiber, wood products, natural resources, horticulture, and other plant and animal products/resources.

Job example: **Remediation Project Manager** plans and implements the cleanup of a polluted property.

Architecture & Construction

Careers in designing, planning, managing, building and maintaining the built environment.

Job example: **Construction Project Manager** schedules and coordinates all design and construction processes, including the selection, hiring, and oversight of specialty trade contractors, such as carpentry, plumbing, or electrical, but they usually do not do any actual construction of the structure.

Arts, Audio/Video Technology & Communications

Designing, producing, exhibiting, performing, writing, and publishing multimedia content including visual and performing arts and design, journalism, and entertainment services.

Job example: **Video Game Project Manager** is responsible for the successful delivery of the business and creative infrastructure required to support the launching of upcoming title games.

Business Management & Administration

Careers in planning, organizing, directing and evaluating business functions essential to efficient and productive business operations.

Job example: **Business Project Manager** is responsible to plan, execute and finalize work adhering to the deadlines, and for coordinating with the entire team, client and stakeholders.

Education & Training

Planning, managing and providing education and training services, and related learning support services such as administration, teaching/training, administrative support, and professional support services.

Job example: **Instructional Designer** designs and develops instructional material for customer training courses that support company technical products.

Finance

Planning and related services for financial and investment planning, banking, insurance, and business financial management.

Job example: **Auditor** leads project engagements to determine appropriate accounting and financial systems and protocols are being met within a business.

Government & Public Administration

Planning and executing government functions at the local, state and federal levels, including governance, national security, foreign service, planning, revenue and taxation, and regulations.

Job example: **FEMA Project Manager** begin work when a disaster occurs and do not finish until applicants for assistance have received final payment for their projects.

Health Science

Planning, managing, and providing therapeutic services, diagnostic services, health informatics, support services, and biotechnology research and development.

Job example: **Healthcare Project Manager** might include instituting a new catheter procedure throughout a hospital or developing a Tai Chi exercise routine for the elderly in a retirement home to improve their balance.

Hospitality & Tourism

Preparing individuals for employment in career pathways that relate to families and human needs such as restaurant and food/beverage services, lodging, travel and tourism, recreation, amusement and attractions.

Job example: **Event planner** manages the process of planning a festival, ceremony, competition, party, or convention.

Human Services

Preparing individuals for employment in career pathways that relate to families and human needs such as counseling and mental health services, family and community services, personal care, and consumer services.

Job example: **Human Services Project Manager** introduces new services such as a bi-lingual education/career night within a company or organization.

Information Technology

Building linkages in IT occupations for entry level, technical, and professional careers related to the design, development, support and management of hardware, software, multimedia and systems integration services.

Job example: **IT Project Manager** plans and implement new hardware and/or software systems. **Software and applications developers** and project managers utilize newer project management techniques called *agile* or *scrum* project management.

Law, Public Safety, Corrections & Security

Planning, managing, and providing legal, public safety, protective services and homeland security, including professional and technical support services.

Job example: **Homeland Security Project Manager** helps secure our borders, airports, seaports and waterways; research and develop the latest security technologies; respond to natural disasters or terrorists assaults; and analyze intelligence reports.

Manufacturing

Planning, managing and performing the processing of materials into intermediate or final products and related professional and technical support activities such as production planning and control, maintenance and manufacturing/process engineering.

Job example: Nearly **every job in manufacturing** requires knowledge of project management vocabulary, tools and techniques, especially in the global world of manufacturing.

Marketing

Planning, managing, and performing marketing activities to reach organizational objectives such as brand management, professional sales, merchandising, marketing communications and market research.

Job example: **Marketing Project Manager** supervises and coordinates activities of employees engaged in providing marketing information to the Sales & Marketing function within an organization and to other appropriate departments.

Science, Technology, Engineering & Mathematics

Planning, managing, and providing scientific research and professional and technical services (e.g., physical science, social science, engineering) including laboratory and testing services, and research and development services.

Job example: **Aerospace Project Manager** implements the design/builds processes for parts and systems of aircraft and space vehicles.

Transportation, Distribution & Logistics

The planning, management, and movement of people, materials, and goods by road, pipeline, air, rail and water and related professional and technical support services such as transportation infrastructure planning and management, logistics services, mobile equipment and facility maintenance.

Job example: **Distribution Project Manager** demonstrates a high level of experience in the field of Global Logistics & Supply Chain with experience preferred in Freight Forwarding (Air & Ocean).